

WorkDay Pricing

SKU #	Product Description	MSRP / List Price	OMNIA Price
ACC	Accounting Center (25 million Accounting Source Input Rows, per year)	210,000.00	205,800.00
APLN	Adaptive Planning Base (10 users included, per year)	90,000.00	88,200.00
APLNNPI	Adaptive Planning Non Production Instance (Additional) (Per Planning Instance per year)	4,000.00	3,920.00
APLNC	Adaptive Planning and Consolidation Base (10 users included, per year)	110,000.00	107,800.00
APLNCU	Adaptive Planning and Consolidation Base User (Additional) (Per year)	4,000.00	3,920.00
APLNP	Adaptive Planning Base Plus (30 users included, per year)	400,000.00	392,000.00
APLNPU	Adaptive Planning Base Plus User (Additional) (Per year)	4,000.00	3,920.00
APLNU	Adaptive Planning Base User (Additional) (Per year)	2,750.00	2,695.00
BYOK	Bring Your Own Key (per FSE per year)	33.42	32.75
CCB	Cloud Connect for Benefits (per FSE per year)	66.84	65.50
CCLRN	Cloud Connect for Learning (per FSE per year)	26.73	26.20
CCTPP	Cloud Connect for Third Party Payroll (per FSE per year)	55.70	54.59
CE	Candidate Engagement (per FSE per year)	35.65	34.94
CHCM	Core Human Capital Management (per FSE per year)	208.31	204.14
EMPVCE	Peakon Employee Voice (per FSE per year)	66.84	65.50
EWM	Extended Workforce Management (0.9% of Annual Committed Spend through Service, per \$100)	0.90	0.88
EWM (Pay As Y	Extended Workforce Management on the Pay As You Go model (1.125% of Annual Committed Spend through Service, per \$100)	1.13	1.10
EXP	Expenses (per FSE per year)	66.84	65.50
FIN	Core Financials (per FSE per year)	222.79	218.33
GM	Grants Management (per FSE per year)	111.39	109.16
HLP	Help (per FSE per year)	66.84	65.50
INV	Inventory (per FSE per year)	66.84	65.50
JRNY	Journeys (per FSE per year)	33.42	32.75
JRNY-STU	Journeys for Student (per FTE per year)	\$25.57	25.06
LRN	Learning, Media Cloud (no fee) included (per FSE per year)	66.84	65.50
LRNXE	Workday Learning for Extended Enterprise (1,000 Seats per year)	\$20,600.00	20,188.00
MSG	Messaging (100,000 Messages per year)	20,000.00	19,600.00
PB	Project Billing (per FSE per year)	222.79	218.33
PLNF	Financial Planning (per FSE per year)	100.26	98.25
PLNFC	Financial Planning and Consolidation (per FSE per year)	\$145.48	142.57
PLNFI	Financial Planning Instance (Additional) (Per Planning Instance per year)	75,000.00	73,500.00
PLNW	Workforce Planning (per FSE per year)	100.26	98.25
PLNWI	Workforce Planning Instance (Additional) (Per Planning Instance per year)	75,000.00	73,500.00
PLNX	Operational Planning (per FSE per year)	100.26	98.25
PLNXI	Operational Planning Instance (Additional) (Per Planning Instance per year)	75,000.00	73,500.00
PPLA	People Analytics (per FSE per year)	57.93	56.77
PRA	Prism Analytics Enterprise (per FSE per year)	89.12	87.34
PRJT	Projects (per FSE per year)	77.98	76.42
PRO	Procurement (per FSE per year)	133.67	131.00

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REC	Recruiting (per FSE per year)	89.12	87.34
SC	Scheduling (per FSE per year)	66.84	65.50
SRCCNT	Strategic Sourcing Contracts (Unlimited contract events, per year)	80,000.00	78,400.00
SRCESS	Strategic Sourcing Essentials (10 users included, per year)	149,000.00	146,020.00
SRCEXP	Strategic Sourcing Expert (20 users included, per year)	339,000.00	332,220.00
SRCINT	Strategic Sourcing Intake (Unlimited intake events, per year)	40,000.00	39,200.00
SRCSM	Strategic Sourcing Supplier Management (Unlimited supplier events, per year)	80,000.00	78,400.00
SRCUSR	Strategic Sourcing User (Additional) (Per year)	5,000.00	4,900.00
STOW	Statement of Work (0.45% of Annual Committed Spend through Services, per \$100)	0.45	0.44
STOW (Pay As You Go)	Statement of Work on the Pay As You Go model (0.563% of Annual Committed Spend through Service, per \$100)	0.56	0.55
TLO	Talent Optimization (per FSE per year)	61.27	60.04
TT	Time Tracking (per FSE per year)	89.12	87.34
USP	Payroll for United States (per FSE per year)	167.09	163.75
WGC	Workday Government Cloud eligible for CHCM, TLO, CCB, USP, TT, REC, PRJT, PRA, EXP, FIN, PRO, INV, GM, PB, CCTPP, WSS (30% of Annual Subscriptions Fee excluding Workday Success Plan, per \$100)	30.00	29.40
WPM	Worker Profile Management (per Worker Record per year)	37.92	37.16
WPM (Pay As You Go)	Worker Profile Management on the Pay As You Go model The listed fee is an annual rate. Customer rate is monthly (annual rate/12).	47.40	46.45
WSP-ACCELERATE ESSENTIALS	Workday Success Plan Accelerate Essentials (10% of Annual Subscriptions Fee excluding Workday Government Cloud, per \$100)	\$10.00	9.80
WSP-Accelerate Cloud	Workday Success Plan Accelerate (20% of Annual Subscriptions Fee excluding Workday Government Cloud, per \$100)	20.00	19.60
WSP-TAM	Workday Success Plan Technical Account Management (Up to \$600,000 per year)	\$600,000.00	588,000.00
WSP-Accelerate Cloud	Workday Success Plan Accelerate Plus (30% of Annual Subscriptions Fee excluding Workday Government Cloud, per \$100)	30.00	29.40
WSS	Workday Student Service (per FTE per year)	166.38	163.05
XTND-APP-3PK	Extend Additional Apps (Additional 3 Apps) (Up to \$550,000 per year)	550,000.00	539,000.00
XTND-ESS	Extend Essentials (3 Apps, up to \$900,000 per year)	900,000.00	882,000.00
XTND-PRO	Extend Professional (10 Apps, up to \$2,000,000 per year)	2,000,000.00	1,960,000.00
BANK	Workday Bank Connectivity (3 Bank Logos per year)	\$72,500.00	71,050.00
BANKT	Workday Bank Connectivity Payment Entitlement (500,000 Payment Transactions per year)	\$4,500.00	4,410.00
IS-CO-1	Consultant	\$285.00	279.30
IS-EM-1	Engagement Manager	\$400.00	392.00
IS-PC-1	Principal Consultant	\$415.00	406.70
IS-PD-1	Project Director	\$525.00	514.50
IS-SC-1	Senior Consultant	\$370.00	362.60
IS-SEM-1	Sr. Engagement Manager	\$430.00	421.40

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SKU #	Product Description	MSRP / List Price	OMNIA Price
TR-INS-TRN-1	0-10 Training Credits	\$800.00	\$784.00
TR-INS-TRN-2	11-25 Training Credits	\$760.00	\$744.80
TR-INS-TRN-3	26-50 Training Credits	\$735.00	\$720.30
TR-INS-TRN-4	51-75 Training Credits	\$710.00	\$695.80
TR-INS-TRN-5	76-100 Training Credits	\$685.00	\$671.30
TR-INS-TRN-6	101-249 Training Credits	\$660.00	\$646.80
TR-INS-TRN-7	250+ Training Credits	\$620.00	\$607.60
TR-LOD-APP-1	Applicaation Library 10 Users	\$5,000.00	\$4,900.00
TR-LOD-APP-2	Application Library Additional User	\$1,250.00	\$1,225.00
TR-LOD-EG-1	Application Library Workday Student 10 Users	\$5,000.00	\$4,900.00
TR-LOD-EG-2	Application Library Student Additional User	\$1,250.00	\$1,225.00
TR-LOD-FIN-1	Financials Library 10 Users	\$5,000.00	\$4,900.00
TR-LOD-FIN-2	Financials Library Additional User	\$1,250.00	\$1,225.00
TR-LOD-HCM-1	HCM Library 10 Users	\$5,000.00	\$4,900.00
TR-LOD-HCM-2	HCM Library Additional User	\$1,250.00	\$1,225.00
TR-LOD-KIT-1	Adoption Kit HCM	\$5,000.00	\$4,900.00
TR-LOD-PAY-1	Payroll Library 10 Users	\$5,000.00	\$4,900.00
TR-LOD-PAY-2	Payroll Library Additional User	\$1,250.00	\$1,225.00
TR-LODPLNTRN1	Adaptive Planning Training Kit Additional User	\$650.00	\$637.00
TR-LODPLNTRN10	Adaptive Planning Training Kit 10 Users	\$7,500.00	\$7,350.00
TR-Refresher Training	Training Course Refresh	\$400.00	\$392.00
TR-SCHED-DAY-PAY-GO	Day of Training	\$800.00	\$784.00
TR-EXAM-PRO-PAY-GO	Exam Fee	\$800.00	\$784.00

Euna Solutions
PRODUCTS, SERVICES, AND SOLUTIONS PRICEBOOK

Material/Equipment/Parts/Labor Data				Material/Equipment/Parts Pricing				
Category	Material/Equipment/Parts/Labor Description	Manufacturer or Product Name if applicable	Part Number	Purchase Unit of Measure	Unit List Price	Verifiable list price location	Group Discount	Final Price
Software as a Service (SaaS)	Bonfire eSourcing Platform	Euna Procure (Bonfire)	BF-000	per user	\$ 8,000.00		5%	\$ 7,600.00
Software as a Service (SaaS)	Bonfire eSourcing Platform Pro User	Euna Procure (Bonfire)	BF-001	per user	\$ 5,500.00		5%	\$ 5,225.00
Software as a Service (SaaS)	Bonfire Reverse Auctions	Euna Procure (Bonfire)	BF-002	per user	\$ 1,000.00		5%	\$ 950.00
Software as a Service (SaaS)	Bonfire Multi-Category Decisions	Euna Procure (Bonfire)	BF-003	per user	\$ 2,250.00		5%	\$ 2,137.50
Software as a Service (SaaS)	Bonfire Quick Quote User	Euna Procure (Bonfire)	BF-004	per user	\$ 1,750.00		5%	\$ 1,662.50
Software as a Service (SaaS)	Bonfire Contract Management (500)	Euna Procure (Bonfire)	BF-005	per user	\$ 6,950.00		5%	\$ 6,602.50
Software as a Service (SaaS)	Bonfire Contract Management Storage Increase (1000)	Euna Procure (Bonfire)	BF-006	per user	\$ 1,000.00		5%	\$ 950.00
Software as a Service (SaaS)	Bonfire Contract Management Unlimited Storage	Euna Procure (Bonfire)	BF-007	per user	\$ 9,950.00		5%	\$ 9,452.50
Software as a Service (SaaS)	Bonfire Vendor Performance Management	Euna Procure (Bonfire)	BF-008	per user	\$ 3,500.00		5%	\$ 3,325.00
Software as a Service (SaaS)	Bonfire Intake	Euna Procure (Bonfire)	BF-009	per user	\$ 4,000.00		5%	\$ 3,800.00
Software as a Service (SaaS)	Bonfire Solicitation Builder Flat Fee	Euna Procure (Bonfire)	BF-010	annual	\$ 2,000.00		5%	\$ 1,900.00
Software as a Service (SaaS)	Bonfire Solicitation Builder per User	Euna Procure (Bonfire)	BF-011	per user	\$ 2,500.00		5%	\$ 2,375.00
Software as a Service (SaaS)	Ionwave eSourcing Platform	Euna Procure (Ion Wave)	IWT-000	per user	\$ 7,200.00		5%	\$ 6,840.00
Software as a Service (SaaS)	Ionwave Contract Management	Euna Procure (Ion Wave)	IWT-003	per user	\$ 10,950.00		5%	\$ 10,402.50
Software as a Service (SaaS)	Ionwave Reverse Auction (\$1,000/user when added to IWT eSourcing subscription)	Euna Procure (Ion Wave)	IWT-002	per user	\$ 7,200.00		5%	\$ 6,840.00
Professional Services	Bonfire Professional Services (Estimate based on scope)	Euna Procure (Bonfire)	BF-hour	Hourly	\$ 200.00		5%	\$ 190.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Under \$20 Million	Euna Grants (eCivis)	GNG-PreAward20	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Between \$20-40 Million	Euna Grants (eCivis)	GNG-PreAward20-40	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Between \$40-60 Million	Euna Grants (eCivis)	GNG-PreAward40-60	Annual	\$ 15,000.00		5%	\$ 14,250.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Between \$60-100 Million	Euna Grants (eCivis)	GNG-PreAward60-100	Annual	\$ 17,500.00		5%	\$ 16,625.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Between \$100-150 Million	Euna Grants (eCivis)	GNG-PreAward100-150	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Between \$150-200 Million	Euna Grants (eCivis)	GNG-PreAward150-200	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Between \$200-300 Million	Euna Grants (eCivis)	GNG-PreAward200-300	Annual	\$ 29,500.00		5%	\$ 28,025.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Above 400+ Million	Euna Grants (eCivis)	GNG-PreAward400+	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - Enterprise	Euna Grants (eCivis)	GNG-PreAwardEnter	Annual	call for Quote		5%	Call for Quote
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Under \$20 Million	Euna Grants (eCivis)	GNG-preStateRes20	Annual	\$ 5,000.00		5%	\$ 4,750.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Between \$20-40 Million	Euna Grants (eCivis)	GNG-preStateRes20-40	Annual	\$ 6,000.00		5%	\$ 5,700.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Between \$40-60 Million	Euna Grants (eCivis)	GNG-preStateRes40-60	Annual	\$ 6,500.00		5%	\$ 6,175.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Between \$60-100 Million	Euna Grants (eCivis)	GNG-preStateRes60-100	Annual	\$ 7,500.00		5%	\$ 7,125.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Between \$100-150 Million	Euna Grants (eCivis)	GNG-preStateRes100-150	Annual	\$ 8,500.00		5%	\$ 8,075.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Between \$150-200 Million	Euna Grants (eCivis)	GNG-preStateRes150-200	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Between \$200-300 Million	Euna Grants (eCivis)	GNG-preStateRes200-300	Annual	\$ 14,500.00		5%	\$ 13,775.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Above 400+ million	Euna Grants (eCivis)	GNG-preStateRes400+	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Grants Network Grantee Pre-Award - State Research - Enterprise	Euna Grants (eCivis)	GNG-preStateResEnter	Annual	Call for Quote		5%	Call for Quote
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Under \$20 Million	Euna Grants (eCivis)	GNG-PostAward20	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Between \$20-40 Million	Euna Grants (eCivis)	GNG-PostAward20-40	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Between \$40-60 Million	Euna Grants (eCivis)	GNG-PostAward40-60	Annual	\$ 15,000.00		5%	\$ 14,250.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Between \$60-100 Million	Euna Grants (eCivis)	GNG-PostAward60-100	Annual	\$ 17,500.00		5%	\$ 16,625.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Between \$100-150 Million	Euna Grants (eCivis)	GNG-PostAward100-150	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Between \$150-200 Million	Euna Grants (eCivis)	GNG-PostAward150-200	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Between \$200-300 Million	Euna Grants (eCivis)	GNG-PostAward200-300	Annual	\$ 29,500.00		5%	\$ 28,025.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Above \$400+ Million	Euna Grants (eCivis)	GNG-PostAward400+	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Grants Network Grantee Post-Award - Enterprise	Euna Grants (eCivis)	GNG-PostAwardEnter	Annual	call for Quote		5%	Call for Quote
Software as a Service (SaaS)	Grants Network Grantor - Under \$20 Million	Euna Grants (eCivis)	GNG-Grantor20	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Grants Network Grantor - Between \$20-40 Million	Euna Grants (eCivis)	GNG-Grantor20-40	Annual	\$ 14,500.00		5%	\$ 13,775.00
Software as a Service (SaaS)	Grants Network Grantor - Between \$40-60 Million	Euna Grants (eCivis)	GNG-Grantor40-60	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Grants Network Grantor - Between \$60-100 Million	Euna Grants (eCivis)	GNG-Grantor60-100	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Grants Network Grantor - Between \$100-150 Million	Euna Grants (eCivis)	GNG-Grantor100-150	Annual	\$ 34,500.00		5%	\$ 32,775.00
Software as a Service (SaaS)	Grants Network Grantor - Between \$150-200 Million	Euna Grants (eCivis)	GNG-Grantor150-200	Annual	\$ 49,500.00		5%	\$ 47,025.00
Software as a Service (SaaS)	Grants Network Grantor - Between \$200-300 Million	Euna Grants (eCivis)	GNG-Grantor200-300	Annual	\$ 74,500.00		5%	\$ 70,775.00
Software as a Service (SaaS)	Grants Network Grantor - Above 400+ Million	Euna Grants (eCivis)	GNG-Grantor400+	Annual	\$ 98,500.00		5%	\$ 93,575.00
Software as a Service (SaaS)	Grants Network Grantor - Enterprise	Euna Grants (eCivis)	GNG-GrantorEnter	Annual	Call for Quote		5%	Call for Quote
Software as a Service (SaaS)	Cost Allocation - Under \$20 Million	Euna Grants (eCivis)	GNG-Allocate20	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Cost Allocation - Between \$20-40 Million	Euna Grants (eCivis)	GNG-Allocate20-40	Annual	\$ 14,500.00		5%	\$ 13,775.00
Software as a Service (SaaS)	Cost Allocation - Between \$40-60 Million	Euna Grants (eCivis)	GNG-Allocate40-60	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Cost Allocation - Between \$60-100 Million	Euna Grants (eCivis)	GNG-Allocate60-100	Annual	\$ 29,500.00		5%	\$ 28,025.00
Software as a Service (SaaS)	Cost Allocation - Between \$100-150 Million	Euna Grants (eCivis)	GNG-Allocate100-150	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Cost Allocation - Between \$150-200 Million	Euna Grants (eCivis)	GNG-Allocate150-200	Annual	\$ 49,500.00		5%	\$ 47,025.00
Software as a Service (SaaS)	Cost Allocation - Between \$200-300 Million	Euna Grants (eCivis)	GNG-Allocate200-300	Annual	\$ 59,500.00		5%	\$ 56,525.00
Software as a Service (SaaS)	Cost Allocation - Above \$400 Million	Euna Grants (eCivis)	GNG-Allocate400+	Annual	\$ 74,500.00		5%	\$ 70,775.00
Software as a Service (SaaS)	Cost Allocation - Enterprise	Euna Grants (eCivis)	GNG-AllocateEnter	Annual	Call for Quote		5%	Call for Quote
Software as a Service (SaaS)	Allocation ICRP Module - under 20 Million	Euna Grants (eCivis)	GNC-ALL-ICRP20	Annual	\$ 2,000.00		5%	\$ 1,900.00
Software as a Service (SaaS)	Allocation ICRP Module - Between \$20-40 Million	Euna Grants (eCivis)	GNC-ALL-ICRP20-40	Annual	\$ 3,000.00		5%	\$ 2,850.00

Material/Equipment/Parts/Labor Data				Material/Equipment/Parts Pricing				
Category	Material/Equipment/Parts/Labor Description	Manufacturer or Product Name if applicable	Part Number	Purchase Unit of Measure	Unit List Price	Verifiable list price location	Group Discount	Final Price
Software as a Service (SaaS)	Allocation ICRP Module - Between \$40-60 Million	Euna Grants (eCivis)	GNC-ALL-ICRP40-60	Annual	\$ 7,000.00		5%	\$ 6,650.00
Software as a Service (SaaS)	Allocation ICRP Module - Between \$60-100 Million	Euna Grants (eCivis)	GNC-ALL-ICRP60-100	Annual	\$ 9,000.00		5%	\$ 8,550.00
Software as a Service (SaaS)	Allocation ICRP Module - Between \$100-150 Million	Euna Grants (eCivis)	GNC-ALL-ICRP100-150	Annual	\$ 15,000.00		5%	\$ 14,250.00
Software as a Service (SaaS)	Allocation ICRP Module - Between \$150-200 Million	Euna Grants (eCivis)	GNC-ALL-ICRP150-200	Annual	\$ 20,000.00		5%	\$ 19,000.00
Software as a Service (SaaS)	Allocation ICRP Module - Between \$200-300 Million	Euna Grants (eCivis)	GNC-ALL-ICRP200-300	Annual	\$ 30,000.00		5%	\$ 28,500.00
Software as a Service (SaaS)	Allocation ICRP Module - Above \$400 Million	Euna Grants (eCivis)	GNC-ALL-ICRP400+	Annual	\$ 35,000.00		5%	\$ 33,250.00
Software as a Service (SaaS)	Allocation ICRP Module - Enterprise	Euna Grants (eCivis)	GNC-ALL-ICRPENTER	Annual	Call for Quote		5%	Call for Quote
Professional Services	eCivis - Implementation Services - Hourly	Euna Grants (eCivis)	GNG-Service	Hourly	\$ 250.00		5%	\$ 237.50
Software as a Service (SaaS)	Grants Network - Users - Per User, Annual	Euna Grants (eCivis)	GNG-User	Per User, Annual	\$ 945.00		5%	\$ 897.75
Software as a Service (SaaS)	ZoningCheck Software (Population 0 - 50,000)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier1	Annual	\$9,000		5%	\$ 8,550.00
Software as a Service (SaaS)	ZoningCheck Software (Population 50,001 - 100,000)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier2	Annual	\$10,500		5%	\$ 9,975.00
Software as a Service (SaaS)	ZoningCheck Software (Population 100,001 - 200,000)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier3	Annual	\$12,000		5%	\$ 11,400.00
Software as a Service (SaaS)	ZoningCheck Software (Population 200,001 - 400,000)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier4	Annual	\$13,500		5%	\$ 12,825.00
Software as a Service (SaaS)	ZoningCheck Software (Population 400,001 - 800,000)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier5	Annual	\$15,000		5%	\$ 14,250.00
Software as a Service (SaaS)	ZoningCheck Software (Population 800,001 - 1,600,000)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier6	Annual	\$16,500		5%	\$ 15,675.00
Software as a Service (SaaS)	ZoningCheck Software (Population 1,600,001+)	Euna Permits (OpenCounter)	OC_ZoningCheck_Tier7	Annual	\$18,000		5%	\$ 17,100.00
Professional Services	Implementation for ZoningCheck Software Tier 1 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier1	One-time	\$12,000		5%	\$ 11,400.00
Professional Services	Implementation for ZoningCheck Software Tier 2 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier2	One-time	\$13,500		5%	\$ 12,825.00
Professional Services	Implementation for ZoningCheck Software Tier 3 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier3	One-time	\$15,000		5%	\$ 14,250.00
Professional Services	Implementation for ZoningCheck Software Tier 4 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier4	One-time	\$16,500		5%	\$ 15,675.00
Professional Services	Implementation for ZoningCheck Software Tier 5 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier5	One-time	\$18,000		5%	\$ 17,100.00
Professional Services	Implementation for ZoningCheck Software Tier 6 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier6	One-time	\$19,500		5%	\$ 18,525.00
Professional Services	Implementation for ZoningCheck Software Tier 7 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_ZCS_Tier7	One-time	\$21,000		5%	\$ 19,950.00
Software as a Service (SaaS)	Business Portal Software (Population 0 - 50,000)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier1	Annual	\$20,000		5%	\$ 19,000.00
Software as a Service (SaaS)	Business Portal Software (Population 50,001 - 100,000)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier2	Annual	\$25,000		5%	\$ 23,750.00
Software as a Service (SaaS)	Business Portal Software (Population 100,001 - 200,000)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier3	Annual	\$32,000		5%	\$ 30,400.00
Software as a Service (SaaS)	Business Portal Software (Population 200,001 - 400,000)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier4	Annual	\$41,000		5%	\$ 38,950.00
Software as a Service (SaaS)	Business Portal Software (Population 400,001 - 800,000)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier5	Annual	\$53,000		5%	\$ 50,350.00
Software as a Service (SaaS)	Business Portal Software (Population 800,001 - 1,600,000)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier6	Annual	\$69,000		5%	\$ 65,550.00
Software as a Service (SaaS)	Business Portal Software (Population 1,600,001+)	Euna Permits (OpenCounter)	OC_BusinessPortal_Tier7	Annual	\$89,000		5%	\$ 84,550.00
Professional Services	Implementation for Business Portal Software Tier 1 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier1	One-time	\$9,750		5%	\$ 9,262.50
Professional Services	Implementation for Business Portal Software Tier 2 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier2	One-time	\$11,250		5%	\$ 10,687.50
Professional Services	Implementation for Business Portal Software Tier 3 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier3	One-time	\$12,750		5%	\$ 12,112.50
Professional Services	Implementation for Business Portal Software Tier 4 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier4	One-time	\$14,250		5%	\$ 13,537.50
Professional Services	Implementation for Business Portal Software Tier 5 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier5	One-time	\$15,750		5%	\$ 14,962.50
Professional Services	Implementation for Business Portal Software Tier 6 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier6	One-time	\$17,250		5%	\$ 16,387.50
Professional Services	Implementation for Business Portal Software Tier 7 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_BPS_Tier7	One-time	\$18,750		5%	\$ 17,812.50
Software as a Service (SaaS)	Residential Portal Software (Population 0 - 50,000)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier1	Annual	\$20,000		5%	\$ 19,000.00
Software as a Service (SaaS)	Residential Portal Software (Population 50,001 - 100,000)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier2	Annual	\$25,000		5%	\$ 23,750.00
Software as a Service (SaaS)	Residential Portal Software (Population 100,001 - 200,000)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier3	Annual	\$32,000		5%	\$ 30,400.00
Software as a Service (SaaS)	Residential Portal Software (Population 200,001 - 400,000)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier4	Annual	\$41,000		5%	\$ 38,950.00
Software as a Service (SaaS)	Residential Portal Software (Population 400,001 - 800,000)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier5	Annual	\$53,000		5%	\$ 50,350.00
Software as a Service (SaaS)	Residential Portal Software (Population 800,001 - 1,600,000)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier6	Annual	\$69,000		5%	\$ 65,550.00
Software as a Service (SaaS)	Residential Portal Software (Population 1,600,001+)	Euna Permits (OpenCounter)	OC_ResidentialPortal_Tier7	Annual	\$89,000		5%	\$ 84,550.00
Professional Services	Implementation for Residential Portal Software Tier 1 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_RPS_Tier1	One-time	\$6,750		5%	\$ 6,412.50
Professional Services	Implementation for Residential Portal Software Tier 2 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_RPS_Tier2	One-time	\$8,250		5%	\$ 7,837.50
Professional Services	Implementation for Residential Portal Software Tier 3 (Fixed Fee)	Euna Permits (OpenCounter)	IMP_RPS_Tier3	One-time	\$9,750		5%	\$ 9,262.50
Professional Services	Implementation for Residential Portal Software Tier 4	Euna Permits (OpenCounter)	IMP_RPS_Tier4	One-time	\$11,250		5%	\$ 10,687.50
Professional Services	Implementation for Residential Portal Software Tier 5	Euna Permits (OpenCounter)	IMP_RPS_Tier5	One-time	\$12,750		5%	\$ 12,112.50
Professional Services	Implementation for Residential Portal Software Tier 6	Euna Permits (OpenCounter)	IMP_RPS_Tier6	One-time	\$14,250		5%	\$ 13,537.50
Professional Services	Implementation for Residential Portal Software Tier 7	Euna Permits (OpenCounter)	IMP_RPS_Tier7	One-time	\$17,250		5%	\$ 16,387.50
Software as a Service (SaaS)	Special Events Software (Population 0 - 50,000)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier1	Annual	\$20,000		5%	\$ 19,000.00
Software as a Service (SaaS)	Special Events Portal Software (Population 50,001 - 100,000)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier2	Annual	\$25,000		5%	\$ 23,750.00
Software as a Service (SaaS)	Special Events Portal Software (Population 100,001 - 200,000)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier3	Annual	\$32,000		5%	\$ 30,400.00
Software as a Service (SaaS)	Special Events Portal Software (Population 200,001 - 400,000)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier4	Annual	\$44,800		5%	\$ 42,560.00
Software as a Service (SaaS)	Special Events Portal Software (Population 400,001 - 800,000)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier5	Annual	\$62,720		5%	\$ 59,584.00
Software as a Service (SaaS)	Special Events Portal Software (Population 800,001 - 1,600,000)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier6	Annual	\$87,808		5%	\$ 83,417.60
Software as a Service (SaaS)	Special Events Portal Software (Population 1,600,001+)	Euna Permits (OpenCounter)	OC_SpecialEventsPortal_Tier7	Annual	\$122,931		5%	\$ 116,784.45
Professional Services	Implementation for Special Events Portal Software Tier 1	Euna Permits (OpenCounter)	IMP_SEP_Tier1	One-time	\$12,000		5%	\$ 11,400.00
Professional Services	Implementation for Special Events Portal Software Tier 2	Euna Permits (OpenCounter)	IMP_SEP_Tier2	One-time	\$13,500		5%	\$ 12,825.00
Professional Services	Implementation for Special Events Portal Software Tier 3	Euna Permits (OpenCounter)	IMP_SEP_Tier3	One-time	\$15,000		5%	\$ 14,250.00
Professional Services	Implementation for Special Events Portal Software Tier 4	Euna Permits (OpenCounter)	IMP_SEP_Tier4	One-time	\$16,500		5%	\$ 15,675.00
Professional Services	Implementation for Special Events Portal Software Tier 5	Euna Permits (OpenCounter)	IMP_SEP_Tier5	One-time	\$18,000		5%	\$ 17,100.00
Professional Services	Implementation for Special Events Portal Software Tier 6	Euna Permits (OpenCounter)	IMP_SEP_Tier6	One-time	\$19,500		5%	\$ 18,525.00
Professional Services	Implementation for Special Events Portal Software Tier 7	Euna Permits (OpenCounter)	IMP_SEP_Tier7	One-time	\$21,000		5%	\$ 19,950.00
Software as a Service (SaaS)	Online Applications Software (Permits 0 - 5)	Euna Permits (OpenCounter)	OC_Online_Tier1	Annual	\$1,500		5%	\$ 1,425.00
Software as a Service (SaaS)	Online Applications Software (Permits 6 - 15)	Euna Permits (OpenCounter)	OC_Online_Tier2	Annual	\$1,425		5%	\$ 1,353.75

Material/Equipment/Parts/Labor Data				Material/Equipment/Parts Pricing				
Category	Material/Equipment/Parts/Labor Description	Manufacturer or Product Name if applicable	Part Number	Purchase Unit of Measure	Unit List Price	Verifiable list price location	Group Discount	Final Price
Software as a Service (SaaS)	Online Applications Software (Permits 16 - 30)	Euna Permits (OpenCounter)	OC_Online_Tier3	Annual	\$1,350		5%	\$ 1,282.50
Software as a Service (SaaS)	Online Applications Software (Permits 31 - 50)	Euna Permits (OpenCounter)	OC_Online_Tier4	Annual	\$1,275		5%	\$ 1,211.25
Software as a Service (SaaS)	Online Applications Software (Permits 51 - 75)	Euna Permits (OpenCounter)	OC_Online_Tier5	Annual	\$1,200		5%	\$ 1,140.00
Software as a Service (SaaS)	Online Applications Software (Permits 76+)	Euna Permits (OpenCounter)	OC_Online_Tier6	Annual	\$1,125		5%	\$ 1,068.75
Software as a Service (SaaS)	Annual SaaS Subscription for Renewals Software (Permits 0 - 5)	Euna Permits (OpenCounter)	OC_Renewals_Tier1	Annual	\$750		5%	\$ 712.50
Software as a Service (SaaS)	Annual SaaS Subscription for Renewals Software (Permits 6 - 15)	Euna Permits (OpenCounter)	OC_Renewals_Tier2	Annual	\$713		5%	\$ 677.35
Software as a Service (SaaS)	Annual SaaS Subscription for Renewals Software (Permits 16 - 30)	Euna Permits (OpenCounter)	OC_Renewals_Tier3	Annual	\$675		5%	\$ 641.25
Software as a Service (SaaS)	Annual SaaS Subscription for Renewals Software (Permits 31 - 50)	Euna Permits (OpenCounter)	OC_Renewals_Tier4	Annual	\$638		5%	\$ 606.10
Software as a Service (SaaS)	Annual SaaS Subscription for Renewals Software (Permits 51 - 75)	Euna Permits (OpenCounter)	OC_Renewals_Tier5	Annual	\$600		5%	\$ 570.00
Software as a Service (SaaS)	Annual SaaS Subscription for Renewals Software (Permits 76+)	Euna Permits (OpenCounter)	OC_Renewals_Tier6	Annual	\$563		5%	\$ 534.85
Professional Services	4 Hour Block of Professional Services Time from OpenCounter Accounts Team	Euna Permits (OpenCounter)	OC_PS_4HR	Per Time Block	\$780		5%	\$ 741.00
Professional Services	10 Hour Block of Professional Services Time from OpenCounter Accounts Team	Euna Permits (OpenCounter)	OC_PS_10HR	Per Time Block	\$1,850		5%	\$ 1,757.50
Professional Services	20 Hour Block of Professional Services Time from OpenCounter Accounts Team	Euna Permits (OpenCounter)	OC_PS_20HR	Per Time Block	\$3,520		5%	\$ 3,344.00
Professional Services	40 Hour Block of Professional Services Time from OpenCounter Accounts Team	Euna Permits (OpenCounter)	OC_PS_40HR	Per Time Block	\$6,240		5%	\$ 5,928.00
Software as a Service (SaaS)	Software integration of OpenCounter Handoff page to Accela ACA	Euna Permits (OpenCounter)	OC_INT/ACCELLA	Annual	\$3,500		5%	\$ 3,325.00
Software as a Service (SaaS)	Software integration of OpenCounter to City's Geocoder	Euna Permits (OpenCounter)	OC_INT/GeoCoder	Annual	\$3,500		5%	\$ 3,325.00
Software as a Service (SaaS)	Software translation of Foreign Languages	Euna Permits (OpenCounter)	OC_Translate	Annual	\$3,000		5%	\$ 2,850.00
Professional Services	Implementation of OpenCounter Single Sign On Staff Solution	Euna Permits (OpenCounter)	IMP_SSO_Staff	One-time	\$1,000		5%	\$ 950.00
Software as a Service (SaaS)	Enable OpenCounter Single Sign On Staff Solution (Population 0 - 400,000) (Max. 50 Staff Users)	Euna Permits (OpenCounter)	OC_SSO_50Staff	Annual	\$4,500		5%	\$ 4,275.00
Software as a Service (SaaS)	Enable OpenCounter Single Sign On Staff Solution (Population 400,000 - 800,000) (Max. 100 Staff Users)	Euna Permits (OpenCounter)	OC_SSO_100Staff	Annual	\$7,500		5%	\$ 7,125.00
Software as a Service (SaaS)	Enable OpenCounter Single Sign On Staff Solution (Population 800,000+) (Max. 200 Staff Users)	Euna Permits (OpenCounter)	OC_SSO_200Staff	Annual	\$12,500		5%	\$ 11,875.00
Software as a Service (SaaS)	Enable OpenCounter Single Sign On Staff Solution for an additional 50 Staff Users	Euna Permits (OpenCounter)	OC_SSO_+50Staff	Annual	\$2,000		5%	\$ 1,900.00
Professional Services	4 Hour Block of Professional Services Time from OpenCounter Product and Engineering Team	Euna Permits (OpenCounter)	OC_PS_Eng4HR	Per Time Block	\$1,100		5%	\$ 1,045.00
Professional Services	10 Hour Block of Professional Services Time from OpenCounter Product and Engineering Team	Euna Permits (OpenCounter)	OC_PS_Eng10HR	Per Time Block	\$2,750		5%	\$ 2,612.50
Professional Services	20 Hour Block of Professional Services Time from OpenCounter Product and Engineering Team	Euna Permits (OpenCounter)	OC_PS_Eng20HR	Per Time Block	\$5,500		5%	\$ 5,225.00
Professional Services	40 Hour Block of Professional Services Time from OpenCounter Product and Engineering Team	Euna Permits (OpenCounter)	OC_PS_Eng40HR	Per Time Block	\$11,000		5%	\$ 10,450.00
Software as a Service (SaaS)	Enable API Integration Between OpenCounter and MiamiBiz in Order to Transfer Data for Certificate of Use and	Euna Permits (OpenCounter)	OC_INT/MiamiBis	Annual	\$12,500		5%	\$ 11,875.00
Professional Services	Engagement for Implementation of API Integration Between OpenCounter and MiamiBiz (OC_CUST_API_Miami	Euna Permits (OpenCounter)	OC_API_MiamiBiz	One-time	\$2,500		5%	\$ 2,375.00
Software as a Service (SaaS)	Accela integration via Velosimo API	Euna Permits (OpenCounter)	OC_Velosimo-API	Annual	\$17,588		5%	\$ 16,708.60
Software as a Service (SaaS)	Questica OpenBook - Under \$20 Million	Euna Budgets (Questica)	OB-U20M-1	Annual	\$ 6,000.00		5%	\$ 5,700.00
Software as a Service (SaaS)	Questica OpenBook - Between \$20-50 Million	Euna Budgets (Questica)	OB-B2050M-1	Annual	\$ 8,000.00		5%	\$ 7,600.00
Software as a Service (SaaS)	Questica OpenBook - Between \$50-100 Million	Euna Budgets (Questica)	OB-B50100M-1	Annual	\$ 10,000.00		5%	\$ 9,500.00
Software as a Service (SaaS)	Questica OpenBook - Between \$100-250 Million	Euna Budgets (Questica)	OB-B100250M-1	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Questica OpenBook- Between \$250-500 Million	Euna Budgets (Questica)	OB-B250500M-1	Annual	\$ 15,000.00		5%	\$ 14,250.00
Software as a Service (SaaS)	Questica OpenBook - Between \$500 - 1 Billion	Euna Budgets (Questica)	OB-B5001B-1	Annual	\$ 20,000.00		5%	\$ 19,000.00
Software as a Service (SaaS)	Questica OpenBook - Between \$1-2 Billion	Euna Budgets (Questica)	OB-B12B-1	Annual	\$ 30,000.00		5%	\$ 28,500.00
Software as a Service (SaaS)	Questica OpenBook - Between \$2-5 Billion	Euna Budgets (Questica)	OB-B25B-1	Annual	\$ 40,000.00		5%	\$ 38,000.00
Software as a Service (SaaS)	Questica OpenBook - Between \$5-10 Billion	Euna Budgets (Questica)	OB-B510B-1	Annual	\$ 50,000.00		5%	\$ 47,500.00
Software as a Service (SaaS)	Questica OpenBook - Above \$10 Billion	Euna Budgets (Questica)	OB-O10B-1	Annual	\$ 75,000.00		5%	\$ 71,250.00
Software as a Service (SaaS)	Questica Budget - Under \$20 Million	Euna Budgets (Questica)	QB-U20M-1	Annual	\$ 29,500.00		5%	\$ 28,025.00
Software as a Service (SaaS)	Questica Budget - Between \$20-50 Million	Euna Budgets (Questica)	QB-B2050M-1	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Questica Budget - Between \$50-100 Million	Euna Budgets (Questica)	QB-B50100M-1	Annual	\$ 69,500.00		5%	\$ 66,025.00
Software as a Service (SaaS)	Questica Budget - Between \$100-250 Million	Euna Budgets (Questica)	QB-B100250M-1	Annual	\$ 110,500.00		5%	\$ 104,975.00
Software as a Service (SaaS)	Questica Budget - Between \$250-500 Million	Euna Budgets (Questica)	QB-B250500M-1	Annual	\$ 165,500.00		5%	\$ 157,225.00
Software as a Service (SaaS)	Questica Budget - Between \$500 - 1 Billion	Euna Budgets (Questica)	QB-B5001B-1	Annual	\$ 195,000.00		5%	\$ 185,250.00
Software as a Service (SaaS)	Questica Budget - Between \$1-2 Billion	Euna Budgets (Questica)	QB-B12B-1	Annual	\$ 260,000.00		5%	\$ 247,000.00
Software as a Service (SaaS)	Questica Budget - Between \$2-5 Billion	Euna Budgets (Questica)	QB-B25B-1	Annual	\$ 325,000.00		5%	\$ 308,750.00
Software as a Service (SaaS)	Questica Budget - Between \$5-10 Billion	Euna Budgets (Questica)	QB-B510B-1	Annual	\$ 550,000.00		5%	\$ 522,500.00
Software as a Service (SaaS)	Questica Budget - Above \$10 Billion	Euna Budgets (Questica)	QB-O10B-1	Annual	\$ 750,000.00		5%	\$ 712,500.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Under \$20 Million	Euna Budgets (Questica)	BA-U20M-1	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$20-50 Million	Euna Budgets (Questica)	BA-B2050M-1	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$50-100 Million	Euna Budgets (Questica)	BA-B50100M-1	Annual	\$ 14,500.00		5%	\$ 13,775.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$100-250 Million	Euna Budgets (Questica)	BA-B100250M-1	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$250-500 Million	Euna Budgets (Questica)	BA-B250500M-1	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$500 -1 Billion	Euna Budgets (Questica)	BA-B5001B-1	Annual	\$ 34,500.00		5%	\$ 32,775.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$1-2 Billion	Euna Budgets (Questica)	BA-B12B-1	Annual	\$ 49,500.00		5%	\$ 47,025.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$2-5 Billion	Euna Budgets (Questica)	BA-B25B-1	Annual	\$ 75,000.00		5%	\$ 71,250.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Between \$5-10 Billion	Euna Budgets (Questica)	BA-B510B-1	Annual	\$ 99,500.00		5%	\$ 94,525.00
Software as a Service (SaaS)	Questica Citizen Engagement Powered by Balancing Act - Above \$10 Billion	Euna Budgets (Questica)	BA-O10B-1	Annual	\$ 150,000.00		5%	\$ 142,500.00
Software as a Service (SaaS)	Questica Budget Book - Powered by CaseWare	Euna Budgets (Questica)	BB1a-1	Annual	\$ 9,880.00		5%	\$ 9,386.00
Software as a Service (SaaS)	Questica Budget Book - Powered by Workiva	Euna Budgets (Questica)	WV-BB-01	Annual	\$ 60,000.00		5%	\$ 57,000.00
Software as a Service (SaaS)	Questica Budget Book Studio - Under \$20 Million	Euna Budgets (Questica)	QB-DBB-U20M- 1	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$20-50 Million	Euna Budgets (Questica)	QB-DBB-B2050M-1	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$50-100 Million	Euna Budgets (Questica)	QB-DBB-B50100M-1	Annual	\$ 14,500.00		5%	\$ 13,775.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$100-250 Million	Euna Budgets (Questica)	QB-DBB-B100250M-1	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$250-500 Million	Euna Budgets (Questica)	QB-DBB-B250500M-1	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$500-1 Billion	Euna Budgets (Questica)	QB-DBB-B5001B-1	Annual	\$ 29,500.00		5%	\$ 28,025.00

Material/Equipment/Parts/Labor Data				Material/Equipment/Parts Pricing				
Category	Material/Equipment/Parts/Labor Description	Manufacturer or Product Name if applicable	Part Number	Purchase Unit of Measure	Unit List Price	Verifiable list price location	Group Discount	Final Price
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$1-2 Billion	Euna Budgets (Questica)	QB-DBB-B12B-1	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$2-5 Billion	Euna Budgets (Questica)	QB-DBB-B25B-1	Annual	\$ 49,500.00		5%	\$ 47,025.00
Software as a Service (SaaS)	Questica Budget Book Studio - Between \$5-10 Billion	Euna Budgets (Questica)	QB-DBB-B510B-1	Annual	\$ 74,500.00		5%	\$ 70,775.00
Software as a Service (SaaS)	Questica Budget Book Studio - Above \$10 Billion	Euna Budgets (Questica)	QB-DBB-B10B-1	Annual	\$ 99,500.00		5%	\$ 94,525.00
Software as a Service (SaaS)	Questica Strategy Module - Under \$20 Million	Euna Budgets (Questica)		Annual	\$ 6,000.00		5%	\$ 5,700.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$20-50 Million	Euna Budgets (Questica)		Annual	\$ 8,000.00		5%	\$ 7,600.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$50-100 Million	Euna Budgets (Questica)		Annual	\$ 10,000.00		5%	\$ 9,500.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$100-250 Million	Euna Budgets (Questica)		Annual	\$ 15,000.00		5%	\$ 14,250.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$250-500 Million	Euna Budgets (Questica)		Annual	\$ 20,000.00		5%	\$ 19,000.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$500-1 Billion	Euna Budgets (Questica)		Annual	\$ 25,000.00		5%	\$ 23,750.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$1-2 Billion	Euna Budgets (Questica)		Annual	\$ 30,000.00		5%	\$ 28,500.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$2-5 Billion	Euna Budgets (Questica)		Annual	\$ 35,000.00		5%	\$ 33,250.00
Software as a Service (SaaS)	Questica Strategy Module - Between \$5-10 Billion	Euna Budgets (Questica)		Annual	\$ 40,000.00		5%	\$ 38,000.00
Software as a Service (SaaS)	Questica Strategy Module - Above \$10 Billion	Euna Budgets (Questica)		Annual	\$ 50,000.00		5%	\$ 47,500.00
Software as a Service (SaaS)	Questica InTuition - Under \$20 Million	Euna Budgets (Questica)	QB-IN-U20M-1	Annual	\$ 9,500.00		5%	\$ 9,025.00
Software as a Service (SaaS)	Questica InTuition - Between \$20-50 Million	Euna Budgets (Questica)	QB-IN-B2050M-1	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Questica InTuition - Between \$50-100 Million	Euna Budgets (Questica)	QB-IN-B50100M-1	Annual	\$ 14,500.00		5%	\$ 13,775.00
Software as a Service (SaaS)	Questica InTuition - Between \$100-250 Million	Euna Budgets (Questica)	QB-IN-B100250M-1	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Questica InTuition - Between \$250-500 Million	Euna Budgets (Questica)	QB-IN-B250500M-1	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Questica InTuition - Between \$500-1 Billion	Euna Budgets (Questica)	QB-IN-B5001B-1	Annual	\$ 29,500.00		5%	\$ 28,025.00
Software as a Service (SaaS)	Questica InTuition - Between \$1-2 Billion	Euna Budgets (Questica)	QB-IN-B12B-1	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Questica InTuition - Between \$2-5 Billion	Euna Budgets (Questica)	QB-IN-B25B-1	Annual	\$ 49,500.00		5%	\$ 47,025.00
Software as a Service (SaaS)	Questica InTuition - Between \$5-10 Billion	Euna Budgets (Questica)	QB-IN-B510B-1	Annual	\$ 74,500.00		5%	\$ 70,775.00
Software as a Service (SaaS)	Questica InTuition - Above \$10 Billion	Euna Budgets (Questica)	QB-IN-O10B-1	Annual	\$ 99,500.00		5%	\$ 94,525.00
Software as a Service (SaaS)	Questica Budget - User	Euna Budgets (Questica)	QB-user-1	Annual	\$ 645.00		5%	\$ 612.75
Professional Services	Services Hours	Euna Budgets (Questica)	QB-Services	hourly	\$295.00		5%	\$ 280.25
Professional Services	Senior Services Consultant	Euna Budgets (Questica)	QB-ServicesSC	hourly	\$310.00		5%	\$ 294.50
Software as a Service (SaaS)	Budget Preparation and Management - Under \$250 Million	Euna Budgets (Sherpa)	SH-U250M-1	Annual	\$ 99,500.00		5%	\$ 94,525.00
Software as a Service (SaaS)	Budget Preparation and Management - Between \$250-500 Million	Euna Budgets (Sherpa)	SH-B250500M-1	Annual	\$ 124,500.00		5%	\$ 118,275.00
Software as a Service (SaaS)	Budget Preparation and Management - Between \$500-1 Billion	Euna Budgets (Sherpa)	SH-B5001B-1	Annual	\$ 175,000.00		5%	\$ 166,250.00
Software as a Service (SaaS)	Budget Preparation and Management - Between \$1-2 Billion	Euna Budgets (Sherpa)	SH-B12B-1	Annual	\$ 225,000.00		5%	\$ 213,750.00
Software as a Service (SaaS)	Budget Preparation and Management -Between \$2-5 Billion	Euna Budgets (Sherpa)	SH-B25B-1	Annual	\$ 325,000.00		5%	\$ 308,750.00
Software as a Service (SaaS)	Budget Preparation and Management - Between \$2-5 Billion	Euna Budgets (Sherpa)	SH-B510B-1	Annual	\$ 550,000.00		5%	\$ 522,500.00
Software as a Service (SaaS)	Budget Preparation and Management - Above \$10 Billion	Euna Budgets (Sherpa)	SH-O10B-1	Annual	\$ 750,000.00		5%	\$ 712,500.00
Software as a Service (SaaS)	Budget Preparation and Management	Euna Budgets (Sherpa)	SH-RSU-1	Annual	\$ 1,500.00		5%	\$ 1,425.00
Software as a Service (SaaS)	Budget Preparation and Management	Euna Budgets (Sherpa)	SH-PDM-1	Annual	\$ 45,255.00		5%	\$ 42,992.25
Software as a Service (SaaS)	Budget Transparency and Visualization - Under \$250 Million	Euna Budgets (Sherpa)	SH-OB-U250M-1	Annual	\$ 12,500.00		5%	\$ 11,875.00
Software as a Service (SaaS)	Budget Transparency and Visualization - Between \$250-500 Million	Euna Budgets (Sherpa)	SH-OB-B250500M-1	Annual	\$ 15,000.00		5%	\$ 14,250.00
Software as a Service (SaaS)	Budget Transparency and Visualization - Between \$500-1 Billion	Euna Budgets (Sherpa)	SH-OB-B5001B-1	Annual	\$ 20,000.00		5%	\$ 19,000.00
Software as a Service (SaaS)	Budget Transparency and Visualization - Between \$1-2 Billion	Euna Budgets (Sherpa)	SH-OB-B12B-1	Annual	\$ 25,000.00		5%	\$ 23,750.00
Software as a Service (SaaS)	Budget Transparency and Visualization - Between \$2-5 Billion	Euna Budgets (Sherpa)	SH-OB-B25B-1	Annual	\$ 35,000.00		5%	\$ 33,250.00
Software as a Service (SaaS)	Budget Transparency and Visualization - Between \$5-10 Billion	Euna Budgets (Sherpa)	SH-OB-B510B-1	Annual	\$ 50,000.00		5%	\$ 47,500.00
Software as a Service (SaaS)	Budget Transparency and Visualization - Above \$10 Billion	Euna Budgets (Sherpa)	SH-OB-O10B-1	Annual	\$ 75,000.00		5%	\$ 71,250.00
Software as a Service (SaaS)	Analytics and Dashboards - 1-200 PU-Users	Euna Budgets (Sherpa)	SH-AADPU-1-200	User/Annual	\$ 295.00		5%	\$ 280.25
Software as a Service (SaaS)	Analytics and Dashboards - 201-500 PU-Users	Euna Budgets (Sherpa)	SH-AADPU-201-500	User/Annual	\$ 265.00		5%	\$ 251.75
Software as a Service (SaaS)	Analytics and Dashboards - 501-1,000 PU-Users	Euna Budgets (Sherpa)	SH-AADPU-501-1000	User/Annual	\$ 245.00		5%	\$ 232.75
Software as a Service (SaaS)	Analytics and Dashboards - 1,001-3,000 PU-Users	Euna Budgets (Sherpa)	SH-AADPU-1001-3000	User/Annual	\$ 225.00		5%	\$ 213.75
Software as a Service (SaaS)	Analytics and Dashboards - 3,001-5,000 PU-Users	Euna Budgets (Sherpa)	SH-AADPU-3001-5000	User/Annual	\$ 180.00		5%	\$ 171.00
Software as a Service (SaaS)	Analytics and Dashboards - 5000+ PU-Users	Euna Budgets (Sherpa)	SH-AADPU-5001+	User/Annual	\$ 155.00		5%	\$ 147.25
Software as a Service (SaaS)	Analytics and Dashboards - 1-500 PR-Users	Euna Budgets (Sherpa)	SH-ADDPR-1-500	User/Annual	\$ 875.00		5%	\$ 831.25
Software as a Service (SaaS)	Analytics and Dashboards - 501-1,000 PR-Users	Euna Budgets (Sherpa)	SH-ADDPR-501-1000	User/Annual	\$ 790.00		5%	\$ 750.50
Software as a Service (SaaS)	Analytics and Dashboards - 1,001-3,000 PR-Users	Euna Budgets (Sherpa)	SH-ADDPR-1001-3000	User/Annual	\$ 710.00		5%	\$ 674.50
Software as a Service (SaaS)	Analytics and Dashboards - 3,001-5,000 PR-Users	Euna Budgets (Sherpa)	SH-ADDPR-3001-5000	User/Annual	\$ 620.00		5%	\$ 589.00
Software as a Service (SaaS)	Analytics and Dashboards - 5,001-10,000 PR-Users	Euna Budgets (Sherpa)	SH-ADDPR-5001-10,000	User/Annual	\$ 580.00		5%	\$ 551.00
Software as a Service (SaaS)	Analytics and Dashboards - 10,000+ PR-Users	Euna Budgets (Sherpa)	SH-ADDPR-10,000+	User/Annual	\$ 485.00		5%	\$ 460.75
Software as a Service (SaaS)	Digital Budget Book - Under \$250 Million	Euna Budgets (Sherpa)	SH-DBB-U250M-1	Annual	\$ 19,500.00		5%	\$ 18,525.00
Software as a Service (SaaS)	Digital Budget Book - Between \$250-500 Million	Euna Budgets (Sherpa)	SH-DBB-U250500M-1	Annual	\$ 24,500.00		5%	\$ 23,275.00
Software as a Service (SaaS)	Digital Budget Book - Between \$500-1 Billion	Euna Budgets (Sherpa)	SH-DBB-B5001B-1	Annual	\$ 29,500.00		5%	\$ 28,025.00
Software as a Service (SaaS)	Digital Budget Book - Between \$1-2 Billion	Euna Budgets (Sherpa)	SH-DBB-B12B-1	Annual	\$ 39,500.00		5%	\$ 37,525.00
Software as a Service (SaaS)	Digital Budget Book - Between \$2-5 Billion	Euna Budgets (Sherpa)	SH-DBB-B25B-1	Annual	\$ 49,500.00		5%	\$ 47,025.00
Software as a Service (SaaS)	Digital Budget Book - Between \$5-10 Billion	Euna Budgets (Sherpa)	SH-DBB-B510B-1	Annual	\$ 74,500.00		5%	\$ 70,775.00
Software as a Service (SaaS)	Digital Budget Book - Above 10 Billion	Euna Budgets (Sherpa)	SH-DBB-B10B-1	Annual	\$ 99,500.00		5%	\$ 94,525.00
Software as a Service (SaaS)	Budget Preparation and Management	Euna Budgets (Sherpa)	SH-user-1	User/Annual	\$ 1,250.00		5%	\$ 1,187.50
Software as a Service (SaaS)	Enhanced Support	Euna Budgets (Sherpa)	SH-ESADMIN-1	Annual	\$ 74,625.00		5%	\$ 70,893.75
Software as a Service (SaaS)	Enhanced Support - Full	Euna Budgets (Sherpa)	SH-ESFULLADMIN-2	Annual	\$ 149,250.00		5%	\$ 141,787.50
Digital Services	Annual Software Subscription Fee for Screendoor (10 users)	Euna Payments (Citybase)		Annual	\$ 12,000.00		5%	\$ 11,400.00
Content Management	Annual Software Subscription Fee for CityBase Content Management System (5 users)	Euna Payments (Citybase)		Annual	\$ 90,000.00		5%	\$ 85,500.00
Payment Kiosk	Purchase - Payment Kiosk (Indoor) with 3 Years Software Subscription	Euna Payments (Citybase)		One Time Fee	\$ 84,000.00		5%	\$ 79,800.00

Material/Equipment/Parts/Labor Data				Material/Equipment/Parts Pricing				
Category	Material/Equipment/Parts/Labor Description	Manufacturer or Product Name if applicable	Part Number	Purchase Unit of Measure	Unit List Price	Verifiable list price location	Group Discount	Final Price
Payment Kiosk	Purchase - Payment Kiosk (Outdoor) with 3 Years Software Subscription	Euna Payments (Citybase)		One Time Fee	\$ 95,000.00		5%	\$ 90,250.00
Payment Kiosk	Purchase - Payment Kiosk (Through-Wall) with 3 Years Software Subscription	Euna Payments (Citybase)		One Time Fee	\$ 99,000.00		5%	\$ 94,050.00
Payment Kiosk	Annual Hardware & Software Subscription Kiosk-as-a-Service (KaaS) - Payment Kiosk (Indoor) - 3 Yr. Term	Euna Payments (Citybase)		Annual	\$ 28,800.00		5%	\$ 27,360.00
Payment Kiosk	Annual Hardware & Software Subscription Kiosk-as-a-Service (KaaS) - Payment Kiosk (Outdoor) - 3 Yr. Term	Euna Payments (Citybase)		Annual	\$ 30,000.00		5%	\$ 28,500.00
Payment Kiosk	Annual Hardware & Software Subscription Kiosk-as-a-Service (KaaS) - Payment Kiosk (Through-Wall) - 3 Yr. Term	Euna Payments (Citybase)		Annual	\$ 32,400.00		5%	\$ 30,780.00
Point-of-Sale	Annual Software Subscription Fee - CityBase Point-of-Sale Cashiering Software (up to 2 users)	Euna Payments (Citybase)		Annual	\$ 26,400.00		5%	\$ 25,080.00
Payment Processing	Payment Transaction Fees - Convenience Fee (online, kiosk)	Euna Payments (Citybase)		Monthly	3.00%		0%	\$ 0.03
Payment Processing	Payment Transaction Fees - Service Fee or Absorbed Fee (online, POS, kiosk)	Euna Payments (Citybase)		Monthly	\$ 3.95		5%	\$ 3.75
Online Payments	Annual Software Subscription - CB Online Payments and Revenue Management Analytics (per payment workflow)	Euna Payments (Citybase)		Annual	\$ 12,000.00		5%	\$ 11,400.00
Point-of-Sale	Annual Hardware Subscription - POS Tablet (Touch Dynamic Quest VIII)	Euna Payments (Citybase)		Annual	\$ 580.43		5%	\$ 551.41
Point-of-Sale	Annual Hardware Subscription - POS Device Controller (Azulle Access Plus)	Euna Payments (Citybase)		Annual	\$ 164.33		5%	\$ 156.11
Point-of-Sale	Purchase - Power Cord (Anker) - One-time fee	Euna Payments (Citybase)		One Time Fee	\$ 57.00		5%	\$ 54.15
Point-of-Sale	Purchase - RJ45 Network Cables - One-time fee	Euna Payments (Citybase)		One Time Fee	\$ 51.00		5%	\$ 48.45
Point-of-Sale	Annual Hardware Subscription - USB Hub (Amazon Basics USB-A)	Euna Payments (Citybase)		Annual	\$ 28.33		5%	\$ 26.91
Point-of-Sale	Annual Hardware Subscription - Drawer (Posiflex)	Euna Payments (Citybase)		Annual	\$ 112.20		5%	\$ 106.59
Point-of-Sale	Annual Hardware Subscription - Credit Card Reader - Desktop (Lane 3000)	Euna Payments (Citybase)		Annual	\$ 297.50		5%	\$ 282.63
Point-of-Sale	Annual Hardware Subscription - Card Reader Mount (Lane 3000)	Euna Payments (Citybase)		Annual	\$ 37.40		5%	\$ 35.53
Point-of-Sale	Annual Hardware Subscription - Reader (Pertech 6100 Series)	Euna Payments (Citybase)		Annual	\$ 508.05		5%	\$ 482.64
Point-of-Sale	Annual Hardware Subscription - Printer (POS-X EVO Green)	Euna Payments (Citybase)		Annual	\$ 166.64		5%	\$ 158.31
Point-of-Sale	Annual Hardware Subscription- Scanner (Honeywell Voyager)	Euna Payments (Citybase)		Annual	\$ 88.32		5%	\$ 83.90
Point-of-Sale	Annual Hardware Subscription - Network Switch - up to 5 POS	Euna Payments (Citybase)		Annual	\$ 113.33		5%	\$ 107.66
Point-of-Sale	Annual Hardware Subscription- Network Switch - up to 7 POS	Euna Payments (Citybase)		Annual	\$ 127.50		5%	\$ 121.13
Point-of-Sale	Annual Hardware Subscription - Network Switch - up to 15 POS	Euna Payments (Citybase)		Annual	\$ 226.66		5%	\$ 215.33
Point-of-Sale	Annual Hardware Subscription - Connection Device (Cradlepoint)	Euna Payments (Citybase)		Annual	\$ 294.18		5%	\$ 279.47
Point-of-Sale	Annual Hardware Subscription - Hub (TranCloud)	Euna Payments (Citybase)		Annual	\$ 85.00		5%	\$ 80.75
Point-of-Sale	Purchase - POS Device Controller (Azulle Access Plus)	Euna Payments (Citybase)		Annual	\$ 507.48		5%	\$ 482.11
Point-of-Sale	Purchase (one-time fee) - Check Reader (Pertech 6100 Series)	Euna Payments (Citybase)		One Time Fee	\$ 1,568.96		5%	\$ 1,490.51
Point-of-Sale	Purchase (one-time fee) - Cash Drawer (Posiflex)	Euna Payments (Citybase)		One Time Fee	\$ 346.50		5%	\$ 329.18
Point-of-Sale	Purchase (one-time fee) - EMV Credit Card Reader - Desktop (Lane 3000)	Euna Payments (Citybase)		One Time Fee	\$ 918.75		5%	\$ 872.81
Point-of-Sale	Purchase (one-time fee) - EMV Credit Card Reader - Mobile (Link 2500)	Euna Payments (Citybase)		One Time Fee	\$ 673.75		5%	\$ 640.06
Point-of-Sale	Purchase (one-time fee) - Credit Card Reader Mount (Lane 3000)	Euna Payments (Citybase)		One Time Fee	\$ 115.50		5%	\$ 109.73
Point-of-Sale	Purchase (one-time fee) - Powered USB Hub (Amazon Basics USB-A)	Euna Payments (Citybase)		One Time Fee	\$ 87.48		5%	\$ 83.11
Point-of-Sale	Purchase (one-time fee) - Receipt Printer (POS-X EVO Green)	Euna Payments (Citybase)		One Time Fee	\$ 514.62		5%	\$ 488.89
Point-of-Sale	Purchase (one-time fee) - Barcode Scanner (Honeywell Voyager)	Euna Payments (Citybase)		One Time Fee	\$ 272.74		5%	\$ 259.10
Point-of-Sale	Purchase (one-time fee) - Managed Network Switch - up to 5 POS	Euna Payments (Citybase)		One Time Fee	\$ 349.98		5%	\$ 332.48
Point-of-Sale	Purchase (one-time fee) - Managed Network Switch - up to 7 POS	Euna Payments (Citybase)		One Time Fee	\$ 393.75		5%	\$ 374.06
Point-of-Sale	Purchase (one-time fee) - Managed Network Switch - up to 15 POS	Euna Payments (Citybase)		One Time Fee	\$ 699.98		5%	\$ 664.98
Point-of-Sale	Purchase (one-time fee) - Network Connection Device (Cradlepoint)	Euna Payments (Citybase)		One Time Fee	\$ 908.50		5%	\$ 863.07
Point-of-Sale	Purchase (one-time fee) - Payment Hub (TranCloud)	Euna Payments (Citybase)		One Time Fee	\$ 262.50		5%	\$ 249.38
Point-of-Sale	Purchase (one-time fee) - Tablet (Touch Dynamic Quest VIII)	Euna Payments (Citybase)		One Time Fee	\$ 1,730.75		5%	\$ 1,644.21
Point-of-Sale	Annual Hardware Subscription - Credit Card Reader - Mobile (Link 2500)	Euna Payments (Citybase)		Annual	\$ 218.17		5%	\$ 207.26
Point-of-Sale	Annual Hardware Subscription- (Touch Dynamic Quest VIII)	Euna Payments (Citybase)		Annual	\$ 580.43		5%	\$ 551.41
Point-of-Sale	Annual Hardware Subscription - Printer (POS-X EVO Green)	Euna Payments (Citybase)		Annual	\$ 166.64		5%	\$ 158.31
Software Development	Custom development	Euna Payments (Citybase)		Hourly	\$ 225.00		5%	\$ 213.75

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SpryPoint

SKU	SKU Description	Measure	SpryPoint List Price	Omnia List Price
SpryCIS 1st Service	SpryCIS supports customer service and account management; meter reading (including consumption and usage data); meter inventory records (including location data and billing related inventory records); field service order requests; rate, fee and tariff storage (for mass calculation); billing calculation and statements; and financial processing (including payment, adjustment, past due collection actions and notifications); unpaid debt processing; and financial reconciliations	Per Active Account	\$10.00	\$10.00
SpryCIS 2nd Service	SpryCIS supports customer service and account management; meter reading (including consumption and usage data); meter inventory records (including location data and billing related inventory records); field service order requests; rate, fee and tariff storage (for mass calculation); billing calculation and statements; and financial processing (including payment, adjustment, past due collection actions and notifications); unpaid debt processing; and financial reconciliations	Per Active Account	\$7.00	\$7.00
SpryCIS 3rd Service	SpryCIS supports customer service and account management; meter reading (including consumption and usage data); meter inventory records (including location data and billing related inventory records); field service order requests; rate, fee and tariff storage (for mass calculation); billing calculation and statements; and financial processing (including payment, adjustment, past due collection actions and notifications); unpaid debt processing; and financial reconciliations	Per Active Account	\$4.90	\$4.90
SpryCIS 4th Service	SpryCIS supports customer service and account management; meter reading (including consumption and usage data); meter inventory records (including location data and billing related inventory records); field service order requests; rate, fee and tariff storage (for mass calculation); billing calculation and statements; and financial processing (including payment, adjustment, past due collection actions and notifications); unpaid debt processing; and financial reconciliations	Per Active Account	\$3.43	\$3.43
SpryEngage	SpryEngage supports customer self-service and engagement functions: customer facing (customer registration and login; mobile access; profile management; alert sign-up and delivery; guest access; interactive bill display; electronic billing payment processing; and electronic forms submissions) administrative (administrative dashboard; reporting and analytics; customer masquerading)	Per Active Account	\$3.00	\$3.00
SpryIDM	SpryIDM supports access to interval data for meters, service points, and collections of meters; data ingestion processes; interval data standardization and normalization; generation and delivery of customer alerts	Per Active Account	\$2.00	\$2.00
SpryBackflow	SpryBackflow supports maintenance of a cross connection program (synchronization of customers and locations with SpryCIS; management of backflow assemblies including physical location; generation and delivery of test notices; tracking customer and tester correspondence with customers and testers; administration level review, approval or denial of electronically submitted tests; maintenance of tester data; tester portal allowing profile, certification updates and test submissions)	Per Testable Assembly	\$6.00	\$6.00
SpryMobile - MFS Full User	SpryMobile supports the creation of short cycle work with real-time connectivity to SpryCIS (service orders; scheduling; dispatch; mapping GIS layers; MyWork; notifications)	Per Full User	\$2,400.00	\$2,400.00
SpryMobile - MFS Light User	SpryMobile supports the creation of short cycle work with real-time connectivity to SpryCIS (service orders; scheduling; dispatch; mapping GIS layers; MyWork; notifications)	Per Light User	\$1,200.00	\$1,200.00
SpryMobile - WAMS Full User	SpryMobile Work Order Asset Management supports asset management with media and document management; broadcast and direct messaging; activity logs; reporting; asset specific configuration; maintenance management; mapping	Per Full User	\$2,400.00	\$2,400.00
SpryMobile - WAMS Light User	SpryMobile Work Order Asset Management supports asset management with media and document management; broadcast and direct messaging; activity logs; reporting; asset specific configuration; maintenance management; mapping	Per Light User	\$1,200.00	\$1,200.00
Program Manager	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00

Project Manager	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Solution Architect	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Implementation Consultant	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Reporting Consultant	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Developer	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Technical Consultant	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Data Conversion Consultant	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Organizational Change Management Consultant	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Integration Developer	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Training Lead	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00
Testing Lead	Represents a role within SpryPoint's Professional Services organization. Professional Services provided include, but are not limited to, implementation, training, and configuration. These fees are charged at an hourly rate.	Per Hour	\$400.00	\$400.00

Notes:

“Active Accounts” means the maximum annual quantity, in blocks of 500, licensed and available to Client in the production environment over a 12-month period. An account is no longer considered Active when the “Account State” field is automatically moved to Inactive by the System as determined by Client configuration decisions. In most cases the Account State is considered inactive when the Account is ineligible to receive a new Billing Statement and is no longer subject to ancillary processes such as penalties, collections routines, or external communication from SpryCIS.

“Full User” means a user who can access SpryMobile's full functionality to create, edit and share data.

“Light User” means a user who has read-only to access to SpryMobile functionality.

“Testable Assembly” means an assembly subject to test notices and test entry submissions.

All prices are listed in USD



MANUFACTURER'S LIST PRICE- TCP

PRODUCT	DESCRIPTION	UNIT OF ISSUE	TCP LIST PRICE
TCP Direct - Employee License	TCP Direct License (Per Year)	Yearly	\$18.00
TCP Direct	TCP Direct: Professional Services	Hourly	\$295.00
Hardware	RDT	Each	\$1,879.00
Hardware	RDT + Camera	Each	\$2,179.00
Hardware	RDT + Mag	Each	\$2,119.00
Hardware	RDT + Mag + Camera	Each	\$2,460.00
Hardware	RDT + Mag + Fingerprint	Each	\$3,019.00
Hardware	RDT + Mag + Fingerprint + Camera	Each	\$3,360.00
Hardware	RDT + Bar Code	Each	\$2,089.00
Hardware	RDT + Bar Code + Camera	Each	\$2,412.00
Hardware	RDT + Bar Code + Fingerprint	Each	\$2,989.00
Hardware	RDT + Bar Code + Fingerprint + Camera	Each	\$3,312.00
Hardware	RDT + Smart Card Reader	Each	\$2,899.00
Hardware	RDT + Smart Card + Fingerprint	Each	\$3,799.00



Hardware	RDT + Smart Card + Fingerprint + Camera	Each	\$3,360.00
Hardware	RDT + Univ RFID	Each	\$2,899.00
Hardware	RDT + Univ RFID + Fingerprint	Each	\$3,799.00
Hardware	RDT + Univ RFID + Fingerprint + Camera	Each	\$5,978.00
Hardware	RDT + Transact RFID	Each	\$2,899.00
Hardware	RDT + Transact RFID + Fingerprint	Each	\$3,799.00
Hardware	RDT + Transact RFID + Fingerprint + Camera	Each	\$5,978.00
Hardware	RDT + Fingerprint	Each	\$2,779.00
Hardware	RDT + Fingerprint + Camera	Each	\$3,079.00
Hardware Add-On	Battery Backup Add-On	Each	\$288.00
Hardware Add-On	WiFi Add-On	Each	\$139.00
Hardware Add-On	PoE Add-On	Each	\$381.00
Hardware Add-On	Univ RFID Reader	Each	\$1,018.00
Hardware Add-On	Magstripe Reader (Retrofit)	Each	\$264.00
Hardware Add-On	Barcode Reader (Retrofit)	Each	\$231.00



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